# FIRST QUARTER 2023

# CAPTURING OPPORTUNITIES IN A RISK-OFF ENVIRONMENT WHILE MAINTAINING OUR FINANCIAL RESILIENCE

Net Asset Value (SEK)

Change in NAV Q/Q

Change in NAV Y/Y

Five-Year Annualised TSR

55.5<sub>bn</sub>

+5%

(18)%

(37)%

One-Year TSR

+5%

#### **Key Financial Data**

SEKm	31 Mar 2023	31 Dec 2022	31 Mar 2022
Net Asset Value	55 460	52 906	67 859
Net Asset Value per Share, SEK	198.02	188.90	243.50
Share Price, SEK	154.55	143.50	247.05
Net Cash / (Debt)	10 506	10 387	4 977

Net Profit / (Loss)         2 546         -4 541           Net Profit / (Loss) per Share Pre Dilution, SEK         9.09         -16.29           Net Profit / (Loss) per Share Post Dilution, SEK         9.09         -16.29           Change in Fair Value of Financial Assets         2 559         -4 589           Dividends Received         -         -           Dividend Paid         -         -	Y 2022
Net Profit / (Loss) per Share Post Dilution, SEK     9.09     -16.29       Change in Fair Value of Financial Assets     2 559     -4 589       Dividends Received     -     -	-19 519
Change in Fair Value of Financial Assets 2 559 -4 589 Dividends Received	-69.83
Dividends Received	-69.83
	-22 856
Dividend Paid	3 538
	-
Investments 814 1 658	5 742
Divestments -1 020 -1 015	-7 043

"In the first quarter, we made headway on our 2023 priorities. We invested significant capital to accrete ownership in Spring Health and Agreena - two of the most promising companies in our portfolio - and financed these investments by exiting our remaining shareholding in Teladoc - ending the quarter with a net cash position remaining above SEK 10bn."

Georgi Ganev
CEO of Kinnevik

# HIGHLIGHTS IN THE QUARTER

#### **Key Events**

- Led Spring Health's most recent funding round, stepping up our commitment and increasing our ownership in one of our most high conviction businesses
- Participated in Agreena's funding round, as the company is seeing strong traction and has scaled its activities by 10x since our first investment about a year ago
- Exited **Teladoc**, realizing an IRR exceeding 55% since our first Livongo investment in 2017, releasing an incremental SEK 1.0bn in the guarter
- Ranked first in the Venture Capital category in the Honordex Inclusive PE & VC Index for the third year in a row. Additionally, we ranked as the only investor among Equileap's top companies in Sweden for gender equality, and ranked second globally for our equal parental leave policy

#### **Investment Activities**

- We invested SEK 814m in the quarter, including:
  - SEK 523m into Spring Health
  - SEK 119m into Agreena
- SEK 104m into Parsley Health
- In the quarter, we released SEK 1,020m by exiting our remaining Teladoc investment

#### **Financial Position**

- NAV of SEK 55.5bn (SEK 198 per share), up SEK 2.6bn or 5% in the quarter
- Net cash position of SEK 10.5bn, corresponding to 23% of quarterend portfolio value

#### **Events After the Quarter**

 Enveda, a biotechnology company tackling drug discovery through a nature-based approach, was added to our emerging cluster of life sciences investments with a USD 25m investment in April

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Kinnevik's ambition is to be Europe's leading listed growth investor. We back the best digital companies for a reimagined everyday and to deliver significant returns. We understand complex and fast-changing consumer behaviours, and have a strong and expanding portfolio in healthcare, software, marketplaces and climate tech. As a long-term investor, we strongly believe that investing in sustainable business models and diverse teams will bring the greatest returns for shareholders. We back our companies at every stage of their journey and invest in Europe and the US. Kinnevik was founded in 1936 by the Stenbeck, Klingspor and von Horn families. Kinnevik's shares are listed on Nasdag Stockholm's list for large cap companies under the ticker codes KINV A and KINV B.

KINNEVIK Interim Report · Q1 2023

# CHIEF EXECUTIVE'S REVIEW

**Dear Shareholders,** in the first quarter, we made headway on our 2023 priorities. We invested significant capital to accrete ownership in Spring Health and Agreena and financed these investments by exiting our remaining shareholding in Teladoc - ending the quarter with a net cash position remaining above SEK 10bn. The market backdrop continued to be volatile, exacerbated by distress in the banking sector, impacting the financial ecosystem our growth companies form part of. The impact on Kinnevik and our investees was limited, but the events serve as an important reminder of the fragility of current markets and the importance of financial resilience in these uncertain times.

#### Kinnevik's First Quarter Financials

Our Net Asset Value amounted to SEK 55.5bn or SEK 198 per share at the end of the first quarter, up by SEK 2.6bn or 5 percent from the end of 2022. The fair value of our unlisted assets increased by SEK 1.1bn to 29.9bn through a 1 percent write-up and SEK 0.8bn in follow-on investments. The companies within virtual and value-based care contributed positively on the back of continued strong performance and supportive market multiples, whereas some of our more consumer-facing investees experienced some incremental softness in consumer spending causing slight downward revisions on short-term revenue growth and thereby valuations.

Comparing the start of the quarter with its end gives the impression of stable and positive public equity markets. However, volatility during the quarter was high, with continued stock market turbulence in reaction to macroeconomic indicators exacerbated by instability in the banking system. Broader market indices appreciated by 15-20 percent, but this was to a large extent driven by the large tech giants. The weighted average share price development in our private portfolio's peer universe was more muted at just over 10 percent.

While growth and venture capital markets remained slow in the first quarter, six of our investees successfully completed funding rounds. Three of them were led by existing investors, and three by new investors. All funding rounds were completed at valuations around or above our assessed underlying valuations in the previous quarter, with a headline valuation difference of almost 50 percent on average.

Maximizing the Impact of Our Highest-Conviction Investees We led the most recent funding round in Spring Health with a USD 40m investment and an additional 10m secondary purchase from an early-stage investor, stepping up our commitment to one of the brightest shining stars in our portfolio. Spring Health's ambition is to reshape mental healthcare into treatments tailored to each individual using big data and machine learning. The company has shown impressive traction, growing revenue by more than 7x since our first investment in 2021, and is funded to break-even after this round. We are excited to support founders April Koh and Adam Chekroud as they continue to set a new standard in mental healthcare for employers and health plans.

We took the opportunity to increase our stake in Agreena in their funding round in the quarter, basing our conviction on the company's strong growth and the urgency of investing to combat climate change. Since our initial investment about a year ago, the Agreena team has exceeded our already high expectations in their pursuit to push and support the shift to regenerative agriculture. Soil sequestration was highlighted in the latest IPCC report as one of the solutions with the highest potential to contribute towards global net zero emissions. Combined with other benefits such as enhanced biodiversity and better water quality, regenerative farming is one of the most powerful levers available today in the fight against climate change.

#### **Reallocating Capital Within Healthcare**

Funding new investments and maintaining an attractive portfolio distribution by reallocating capital is a fundamental part of our strategy. In the quarter, we fully exited our **Teladoc** investment, the first truly significant full exit from our younger growth portfolio, realizing a >55 percent IRR since our first investment in Livongo six years ago. This gain alone has financed our investments into new healthcare businesses since 2020, including companies such as Cityblock, Spring Health and Recursion, as well as the latest addition to our healthcare portfolio, Enveda.

**Enveda** is a biotechnology company unravelling compounds in nature that can be used to discover new drugs. After quarter-end, we invested USD 25m into the business alongside our partner fund Dimension, adding to our emerging cluster of life sciences investments. Enveda was founded by Viswa Colluru, a PhD in cellular and molecular biology who is deeply passionate about bringing life changing drugs to

market. Using machine learning, computing power and human understanding, Enveda has created a chemical 'search engine' which attempts to tackle some of the toughest problems in drug discovery by finding answers in natural compounds. The company was founded in 2019 and while still early in its growth journey, we are impressed by the platform it has built and by the founder's vision and drive to build a truly impactful company.

#### Recognition of Our Leadership in Diversity and Inclusion

For the third year in a row, Kinnevik ranked first in the VC category in the Honordex Inclusive PE & VC Index, having increased our score each year. In addition, Equileap ranked Kinnevik as the only investor among the top companies in Sweden for gender equality, and we were the second ranked company globally for our equal parental leave policy. These recognitions are a testament to our hard work, dedication and commitment towards equality, diversity and inclusion.

#### **Concluding Remarks**

At Kinnevik, we are proud of our ability to support companies over the long-term. While financial resilience is vital, we continue to support and push our companies to remain aggressive, challenging and innovative to ensure that their customer offerings remain relevant not only in the next quarter, but for the next ten years. As shown with our investments into Spring Health and Agreena, we are able to finance this push and accrete ownership in our highest-conviction businesses during a period of more balanced valuations. We hope to repeat these accomplishments at other investees during

10.5 bn

Kinnevik's net cash position (SEK)

2023, and capture opportunities to maximize the impact of our highest-conviction investments during a period of risk-off sentiment.

We are grateful for the strong support from our shareholders to continue executing on our shorter-term priorities and longer-term strategy, and we look forward to meeting many of you at our Annual General Meeting in Stockholm on the  $8^{\text{th}}$  of May.

Georgi Ganev CEO of Kinnevik

As shown with our investments into Spring Health and Agreena, we are able to accrete ownership in our highest-conviction businesses during a period of more balanced valuations





KINNEVIK

# KINNEVIK IN SUMMARY

Fair Value	Return	Average Holding Period	2022 Revenue Growth	2022 Gross Margin	NTM EV/Revenue
9 072	3.4x	3.3 Years	51%	14%	3.4x
2 523	2.3x	1.6 Years	221%	48%	9.6x
5 357	0.9x	3.6 Years	86%	41%	3.3x
8 318	2.9x	4.1 Years	142%	55%	13.1x
2 303	0.9x	5.8 Years	25%	47%	5.5x
	9 072 2 523 5 357 8 318	9 072 3.4x 2 523 2.3x 5 357 0.9x 8 318 2.9x	Pair Value         Return         Holding Period           9 072         3.4x         3.3 Years           2 523         2.3x         1.6 Years           5 357         0.9x         3.6 Years           8 318         2.9x         4.1 Years	Fair Value         Return         Holding Period         Revenue Growth           9 072         3.4x         3.3 Years         51%           2 523         2.3x         1.6 Years         221%           5 357         0.9x         3.6 Years         86%           8 318         2.9x         4.1 Years         142%	Fair Value         Return         Holding Period         Revenue Growth         Gross Margin           9 072         3.4x         3.3 Years         51%         14%           2 523         2.3x         1.6 Years         221%         48%           5 357         0.9x         3.6 Years         86%         41%           8 318         2.9x         4.1 Years         142%         55%

#### **Annualised Total Shareholder Return**





Five Years

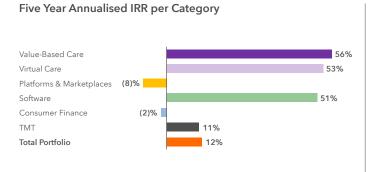




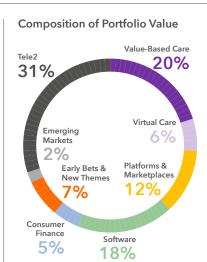


Net Cash to Portfolio Value

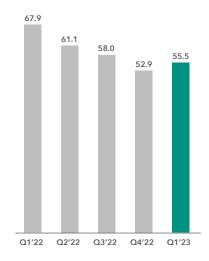
Note: The annualised total shareholder return includes reinvested dividends.







#### NAV Development (SEKbn)



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## **NET ASSET VALUE GROWTH PORTFOLIO**

SEKm	Vintage	Ownership	Value Q1 2023	Released	Invested	Return	<b>Value</b> Q4 2022	<b>Value</b> Q1 2022
Babylon	2016	19%	240	-	1 133	0.2x	324	1 992
Cityblock	2020	8%	3 098	-	933	3.3x	2 787	3 364
Transcarent	2022	3%	622	-	546	1.1x	625	559
VillageMD	2019	2%	5 112	3 110	986	8.3x	4 606	4 273
Value-Based Care			9 072	3 110	3 598	3.4x	8 342	10 188
Parsley Health	2021	15%	342	-	295	1.2x	167	214
Quit Genius	2021	15%	389	-	348	1.1x	391	280
Spring Health	2021	7%	1 792	-	1 384	1.3x	1 042	932
Teladoc	2017	-	-	5 383	1 394	3.9x	907	2 474
Virtual Care			2 523	5 383	3 421	2.3x	2 507	3 900
HungryPanda	2020	11%	452	-	424	1.1x	442	511
Instabee	2018	13%	1 484	-	452	3.3x	1 736	1 309
Jobandtalent	2021	5%	1 138	-	1 006	1.1x	1 123	1 047
Mathem	2019	31%	252	-	1 564	0.2x	379	699
Oda	2018	27%	772	-	1 426	0.5x	940	1 499
Omio	2018	7%	733	-	597	1.2x	736	417
Vivino	2021	11%	526	-	586	0.9x	587	525
Platforms & Marketplaces			5 357	-	6 055	0.9x	5 943	6 007

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## **NET ASSET VALUE GROWTH PORTFOLIO**

SEKm	Vintage	Ownership	Value 01 2023	Released	Invested	Return	Value Q4 2022	Value Q1 2022
Cedar	2018	8%	1 690	-	270	6.3x	1 662	2 284
Mews	2022	5%	451	-	436	1.0x	445	-
Omnipresent	2022	6%	385	-	377	1.0x	376	368
Pleo	2018	14%	3 309	-	646	5.1x	3 352	5 333
Sure	2021	9%	518	-	435	1.2x	521	466
TravelPerk	2018	15%	1 965	-	733	2.7x	1 964	1 717
Software			8 318	-	2 897	2.9x	8 320	10 168
Betterment	2016	13%	1 431	-	1 135	1.3x	1 438	1 395
Lunar	2021	6%	289	-	815	0.4x	268	800
Monese	2018	21%	583	-	481	1.2x	832	519
Consumer Finance			2 303	-	2 431	0.9x	2 538	2 714
Recursion	2022	4%	529	-	843	0.6x	614	-
Other	2018-22	Mixed	2 583	-	3 327	0.8x	2 351	1 733
Early Bets & New Themes			3 112	-	4 171	0.7x	2 965	1 733
Global Fashion Group	2010	35%	859	-	6 290	0.1x	1 005	1 403
Other Emerging Markets	2007-13	Mixed	_	56	1 167	0.0x	_	606
Emerging Markets			859	56	7 457	0.1x	1 005	2 009
Other	-	-	4	-	-	-	12	140
Total Growth Portfolio			31 550	8 550	30 029	1.3x	31 632	36 860
whereof Unlisted Assets			29 920	3 166	20 368	1.6x	28 782	30 990

Note: Columns "Released" and "Invested" exclude exited investments and investments wholly written off since the time of the earliest comparable period.

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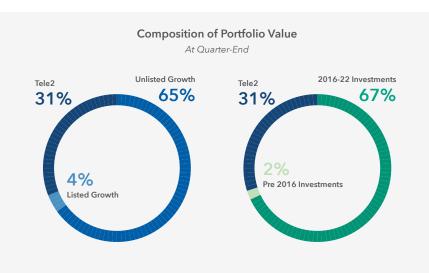
# NET ASSET VALUE

#### TELE2, FINANCIAL POSITION & TOTALITY

SEKm	Vintage	Ownership	<b>Value</b> Q1 2023	Value Q4 2022	Value Q1 2022
Tele2	1993	20%	14 188	11 752	26 735
Total Portfolio Value			45 737	43 385	63 595
Gross Cash		-	14 242	14 134	8 595
Gross Debt		-	- 3 736	- 3 747	- 3 618
Net Cash / (Debt)		-	10 506	10 387	4 977
Other Net Assets / (Liabilities)		-	- 783	- 866	- 713
Total Net Asset Value			55 460	52 906	67 859
Net Asset Value Per Share, SEK		-	198.02	188.90	243.50
Closing Price, Class B Share, SEK		-	154.55	143.50	247.05

Note: Other Net Assets / (Liabilities) include the reservation from Q4 2020 regarding a potential capital gains tax liability of SEK 0.8bn relating to the merger between Teladoc and Livongo, based on the rules for accounting for uncertain tax positions in IFRIC 23.







#### **OUR FAIR VALUE ASSESSMENTS**

In assessing the fair value of our unlisted investments, we adhere to IFRS 13 and the International Private Equity and Venture Capital Valuation Guidelines. In Note 4 (pages 27-34), we outline the central parameters and drivers of our fair value assessment per NAV category.

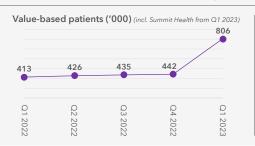


# VALUE-BASED CARE



A leading US based provider of primary care and a pioneer in the delivery of value-based care

Fair Value, SEK 5.1bn Kinnevik Stake 2%



Revenue Growth 2022
Pro forma for Summit Health

35%





Value-based healthcare provider focused on underserved urban populations with complex care needs

Fair Value, SEK 3.1bn
Kinnevik Stake 8%





A new and different health and care experience company for employees of self-insured employers

Fair Value, SEK **622m** Kinnevik Stake **3%** 



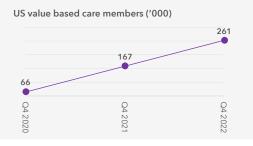


Digital healthcare service company combining mobile tech and artificial intelligence with medical expertise

Public company
Fair Value SFI

Fair Value, SEK 240m Kinnevik Stake 19%







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# VIRTUAL CARE

# Spring Health **S**

Spring Health is making mental health fundamental, providing employers with the most diverse, comprehensive care for employees and their families

Fair Value, SEK 1.8bn Kinnevik Stake 7%



Kinnevik participated in Spring Health's funding round in which the company raised USD 71m at a 2.5bn valuation, giving the company additional flexibility to invest in its world-class services. Kinnevik led the round with a USD 40m investment and a 10m secondary acquisition, increasing our ownership share to 7 percent.

Revenue Growth

Since September 2021, LTM

**7**x

# Parsley Health

America's largest holistic virtualfirst consumer subscription service, caring for and supporting chronic conditions for women

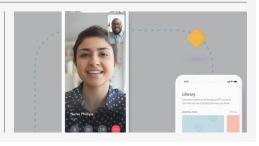
Fair Value, SEK 342m Kinnevik Stake 15%



# **Quit Genius**

The world's first digital clinic delivering a comprehensive Medication-Assisted Treatment program for multiple addictions, 100% virtually

Fair Value, SEK 389m Kinnevik Stake 15%

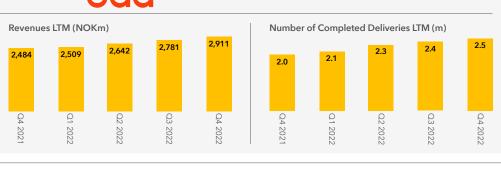


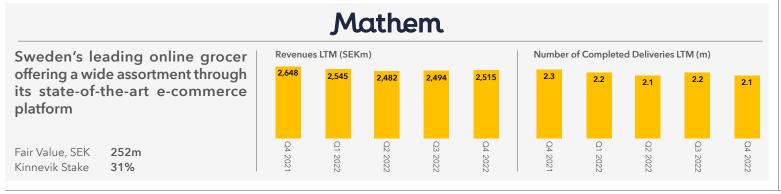
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Portfolio Overview Intro Net Asset Value Sustainability Financial Statements Other

# PLATFORMS & MARKETPLACES









Instebee is a customer centric lastmile logistics platform specialized for e-commerce businesses

Fair Value, SEK 1.5bn Kinnevik Stake 13%

#### Revenue Growth 2022

Pro forma for Instabee Merger



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# PLATFORMS & MARKETPLACES



A global leader in online Asian food delivery, enabling overseas Chinese businesses and connects Chinese food to all who enjoy it

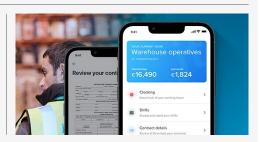
Fair Value, SEK 452m Kinnevik Stake 11%



# **job**and**talent**

The world's leading digital temp staffing agency, making the labour market more fluid and accessible through its on-demand staffing marketplace

Fair Value, SEK 1.1bn Kinnevik Stake 5%





Travel platform bringing together more than 1,000 transportation providers across multiple modes of transports across Europe

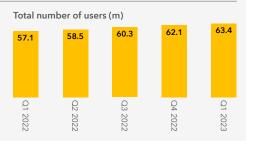
Fair Value, SEK 733m Kinnevik Stake 7%



# vivino

The world's largest online wine marketplace and most downloaded wine app

Fair Value, SEK 526m Kinnevik Stake 11%



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# SOFTWARE

# PÆO

Offers smart payment cards to employees while making sure the company remains in full control of spending

Fair Value, SEK 3.3bn Kinnevik Stake 14%



Revenue Growth 2022

c. 2x

# MEWS

Hospitality management cloud that empowers hoteliers to improve performance, maximize revenue, and provide superior guest experiences

Fair Value, SEK 451m Kinnevik Stake 5%



Provides a smarter way for hospitals, health systems and medical groups to manage the patient payment ecosystem

Fair Value, SEK 1.7bn Kinnevik Stake 8% Engaged patients

Growth since the beginning of 2021

>120%



# TravelPerk

The leading solution for businesses to book corporate travel online

Fair Value, SEK 2.0bn Kinnevik Stake 15%

Annual Recurring Revenue
End of 2022, USD

>100m



#### **SURE**

Leading global insurtech enabling the insurance industry to reach its full potential in an online era

Fair Value, SEK 518m Kinnevik Stake 9%



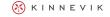


### omnipresent

Provides an end-to-end service to support and guide businesses hiring talent globally

Fair Value, SEK 385m Kinnevik Stake 6%





# **CONSUMER FINANCE**

# US based smart money manager offering investing and retirement solutions Assets Under Management (USDbn) 29.8 28.7 32.3 35.7 Fair Value, SEK 1.4bn Kinnevik Stake 13%

# LUNAR®

Fintech company enabling consumers and businesses to handle all their finances on one platform

Fair Value, SEK 289m Kinnevik Stake 6%

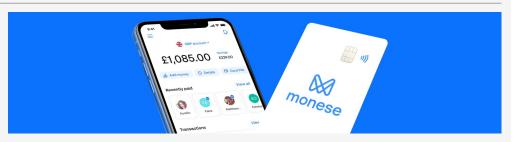


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# monese

A European fintech that provides digital services to customers and businesses, including mobile money accounts and their Banking-as-a-Service platform

Fair Value, SEK 583m Kinnevik Stake 21%



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# EARLY BETS & NEW THEMES

Fair Value, SEK 3.1bn (7% of Portfolio Value)

Invested Capital, SEK 4.2bn

# Agreena

Supporting farmers' transition to regenerative agriculture practices through the voluntary carbon market

In the guarter, Kinnevik participated in Agreena's EUR 46m funding round to support the continued expansion of its global carbon farming initiatives. The round was led by new investor HV Capital and Kinnevik invested around EUR 10m.

Since our first investment in Agreena a year ago, the company has scaled its covered land by 10x, expanded its geographic footprint to 16 European countries and partnered with farms to help them transition more than 600,000 hectares towards climate-positive, regenerative farming.

# GORDIAN

Enables the distribution of flight ancillaries, such as seat selection, luggage, and priority boarding through an API solution

# H2green steel

Producer of green steel aiming to reduce carbon emissions by up to 95 percent compared to traditional steelmaking



Swedish digital health company that connects patients with physical therapists to deliver an online evidence-based treatment for chronic joint pain

#### KARMA

Restaurant platform enabling table ordering, payment and pick-up, and a sustainable food platform allowing retailers to sell surplus food with a discount

# **N!CK'S**

Swedish-born, global food-tech innovator of healthy and indulgent snacks and ice cream

🔯 Recursion.

Biopharma company mapping and navigating biology and chemistry with the goal of bringing better medicines to patients faster and at lower cost

# Safety Wing

Offers a unique global travel and health insurance plan to help firms set themselves apart by offering better benefits to remote workforces

# Solugen

Green chemicals producer providing cheaper, safer chemicals without using fossil fuels



# Superb

The first all-in-one "Guest Experience Management" platform for restaurants



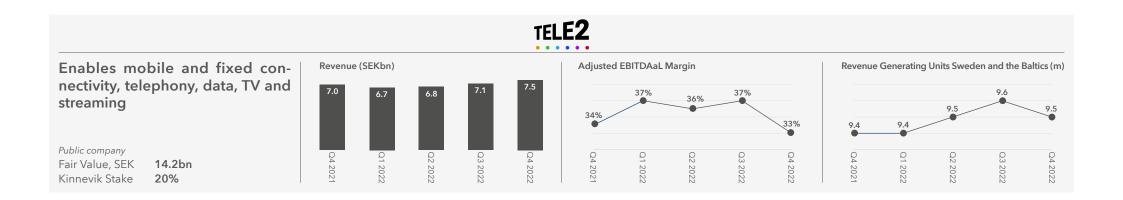
Tech-enabled mobility company that is on track to launch a mobility service with teledriven electric Vay-Cars on European public streets

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# TELE2



# **EMERGING MARKETS**



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# WE PUBLISHED OUR SUSTAINABILITY REPORT 2022 AND RECEIVED RECOGNITION FOR OUR DEI EFFORTS

In Kinnevik's Sustainability Report 2022, we outline our strategy, progress and fulfilment of our sustainability targets for Kinnevik and our portfolio. During the first quarter of 2023, we also received double recognition for our leadership in diversity, equity and inclusion ("DEI").

#### Key highlights from the Sustainability Report 2022

Continued the roll-out of our climate strategy across the portfolio. Between 2020 and 2021, the emissions-reporting companies in *Kinnevik's portfolio decreased their emissions intensity by 11%*, exceeding our annual target of 7%.

Supported our companies in implementing bespoke and business integrated strategies related to diversity, equity and inclusion. In addition, 17% of Kinnevik's investments into new companies over the last two years have been invested in female founded or led companies, exceeding our target of 10%.

The average total portfolio *ESG* score increased by 10 percentage points on a comparative basis, exceeding our annual target of 5 percentage points.

Set a new climate target to reduce greenhouse gas emissions from Kinnevik's operations by 50% in 2030 and by 90% in 2050, with 2019 as base year (scope 1-3 excluding category 15 Investments).

The full report is available on Kinnevik's website.

#### The leading VC investor in Honordex Inclusive Index 2023

Kinnevik ranked first in the VC category in the Honordex Inclusive PE & VC Index 2023. This is a testament to our hard work, dedication and commitment towards equality, diversity and inclusion.

Honordex Inclusive PE & VC Index 2023 is an essential platform for measuring the social sustainability performance of funds and benchmarking against peer organizations. Over 300 funds were evaluated on their EDI efforts, and Kinnevik's efforts secured a top 10 spot in the index.



# Equileap ranked Kinnevik as the only investor among top companies in Sweden for gender equality

Kinnevik was rated as a top-performer overall and the only investor on the top 10 list in Sweden. In addition, Equileap specifically praised Kinnevik's global parental leave policy.

Equileap is the leading organisation providing data and insights on gender equality in the corporate sector. Theyresearch and rank 4,000 public companies around the world using a unique and comprehensive Gender Equality Scorecard<sup>TM</sup> across 19 criteria, including the gender balance of the workforce, senior management and board of directors, as well as the pay gap and policies relating to parental leave and sexual harassment.



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# FINANCIAL REVIEW

#### CAPITAL REALLOCATION IN THE QUARTER

Investment (SEKm)	Q1 2023
Agreena	119
Lunar	23
Oda	24
Parsley Health	104
Spring Health	523
Superb	19
Other	3
Investments	814
Teladoc	- 1 020
Divestments	- 1 020
Net Investments / (Divestments)	- 206

During the quarter we invested SEK 0.8bn into our existing investees. We led a funding round in Spring Health with a USD 40m investment and an additional 10m secondary purchase from an early-stage investor - accreting our ownership from 5 to 7 percent. We also took the opportunity to increase our stake in Agreena by investing SEK 119m in the company's latest funding round, corresponding to around 150 percent of our pro rata share. These two investments serve as examples of our ability to capture opportunities to deploy capital into our highest-conviction investees during a period of uncertainty and balanced valuations.

These investments were more than financed by us exiting our remaining Teladoc stake, releasing more than SEK 1bn in the quarter. This last selldown marks an end to a six-year investment,

starting with our 2017 investment into Livongo, generating an IRR exceeding 55 percent.

In 2023, we expect to invest around SEK 5bn split roughly 50/50 between new investments and follow-on investments into the existing portfolio. This expectation is primarily sensitive to two factors - our ability to deploy as much capital as we would like into our existing high-conviction businesses, and our ability to source attractive new opportunities in the current market environment.

#### **CAPITAL STRUCTURE**

As at 31 March 2023, Kinnevik had a net cash position of SEK 10.5bn (23 percent of Portfolio Value). This net cash position was mainly made up of SEK 14.0bn in cash and short-term investments, less 3.5bn in senior unsecured bonds with a remaining tenor exceeding 12 months (maturing in 2025, 2026 and 2028). During 2023, we expect to receive SEK 0.9bn in ordinary dividends from Tele2.

#### CAPITAL ALLOCATION FRAMEWORK

Our expectations over the medium-term are to:

- Invest half of our capital into new investments, and the other half into follow-on investments in our existing portfolio
- Add up to eight new companies per year
- Continue to evolve our thematic and sectorial focus.
- Seek to build an adequate level of influence in our companies, rather than specific ownership stakes
- Build and maintain a portfolio across different stages of maturity, with 10-20 companies making up the lion's share of portfolio value

#### FINANCIAL TARGETS

#### Attractive Returns

Kinnevik's objective is to generate a long term total return to our shareholders in excess of our cost of capital. We aim to deliver an annual total shareholder return of 12-15 percent over the business cycle.

#### Low Leverage

Given the nature of Kinnevik's investments, our goal is to carry low leverage, not exceeding 10 percent of portfolio value.

#### **Shareholder Remuneration Policy**

Kinnevik generates shareholder returns primarily through capital appreciation, and will seek to return excess capital generated by its investments to shareholders through extra dividends.



# GROUP FINANCIAL STATEMENTS

#### Consolidated Income Statement and Report Concerning Total Comprehensive Income

SEK m	Note	Q1 2023	Q1 2022	FY 2022
Change in Fair Value of Financial Assets	4	2 559	-4 589	-22 856
Dividends Received	5	_	-	3 538
Administration Costs		-75	-58	-371
Other Operating Income		2	2	11
Other Operating Expenses		0	0	-1
Operating Profit/Loss		2 486	-4 645	-19 679
Interest Income and Other Financial Income		111	159	346
Interest Expenses and Other Financial Expenses		-51	-55	-186
Profit/Loss after Financial Net		2 546	-4 541	-19 519
Tax		0	0	0
Net Profit/Loss for the Period		2 546	-4 541	-19 519
Total Comprehensive Income for the Period		2 546	-4 541	-19 519
Net Profit/Loss per Share Before Dilution, SEK		9.09	-16.29	-69.83
Net Profit/Loss per Share After Dilution, SEK		9.09	-16.29	-69.83
Outstanding Shares at the End of the Period		280 076 174	278 677 265	280 076 174
Average Number of Shares Before Dilution		280 076 174	278 677 265	279 503 330
Average Number of Shares After Dilution		280 076 174	278 677 265	279 503 330

#### Consolidated Earnings for the First Quarter

The change in fair value of financial assets amounted to a profit of SEK 2,559m (loss of 4,589) for the first quarter of which a profit of SEK 2,234m (loss of 1,310) was related to listed holdings and a profit of SEK 325m (loss of 3,279) was related to unlisted holdings. See Note 4 for further details.

The higher administration costs this year relates mainly to timing differences. The lower financial net relates to fluctuations in the valuation of financial instruments.



#### Consolidated Statement of Cash Flow

SEKm	Note	Q1 2023	Q1 2022	FY 2022
Dividends Received	5		-	3 538
Cash Flow from Operating Costs		-120	-123	-337
Interest Received		16	0	44
Interest Paid		-19	-28	-66
Cash Flow From Operations		-123	-151	3 179
Investments in Financial Assets		-822	-2 000	-5 954
Sale of Shares and Other Securities		1 020	1 291	7 335
Cash Flow From Investing Activities		198	-709	1 381
Repayment of Loans		<u> </u>	-1 210	-1 210
Cash Flow From Financing Activities		0	-1 210	-1 210
Cash Flow for the Period		75	-2 070	3 350
Short-term Investments and Cash, Opening Balance		13 848	10 544	10 544
Revaluation of Short-term Investments		65	-33	-46
Short-term Investments and Cash, Closing Balance		13 988	8 441	13 848

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#### **Supplementary Cash Flow Information**

SEKm	Note	Q1 2023	Q1 2022	FY 2022
Investments in Financial Assets	4	-814	-1 658	-5 742
Investments Not Paid		2	93	237
Prior Period Investments, Paid in Current Period		-10	-433	-443
Currency Exchange Differences on Investments Not Paid		0	-2	-6
Cash Flow From Investments in Financial Assets		-822	-2 000	-5 954
Sale of Shares and Other Securities		1 020	1 015	7 043
Paid on Divestments in Earlier Periods		-	276	292
Cash Flow From Sale of Shares and Other Securities		1 020	1 291	7 335

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#### **Condensed Consolidated Balance Sheet**

SEKm	Note	31 Mar 2023	31 Mar 2022	31 Dec 2022
ASSETS				
Fixed Assets				
Financial Assets Held at Fair Value Through Profit or Loss	4	45 737	63 595	43 385
Tangible Fixed Assets		46	45	44
Right of Use Assets			6	3
Other Fixed Assets		129	148	130
Total Fixed Assets		45 912	63 794	43 562
Current Assets				
Other Current Assets		309	187	320
Short-Term Investments		10 804	7 751	10 738
Cash and Cash Equivalents		3 184	690	3 110
Total Current Assets		14 297	8 628	14 168
TOTAL ASSETS		60 209	72 422	57 730

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#### **Condensed Consolidated Balance Sheet**

SEKm	Note	31 Mar 2023	31 Mar 2022	31 Dec 2022
SHAREHOLDERS' EQUITY AND LIABILITIES				
Shareholders' Equity Attributable to Equityholders of the Parent Company		55 460	67 859	52 906
Interest-Bearing Liabilities, Long Term		3 510	3 512	3 509
Interest-Bearing Liabilities, Short Term			<u>-</u>	-
Non-Interest-Bearing Liabilities		1 239	1 051	1 315
TOTAL EQUITY AND LIABILITIES		60 209	72 422	57 730
KEY RATIOS				
Debt/Equity Ratio		0.06	0.05	0.07
Equity Ratio		92%	94%	92%
Net Interest-Bearing Assets/Liabilities	6	10 819	5 177	10 720
Net Cash for the Group	6	10 506	4 977	10 387

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#### Condensed Report of Changes in Equity for the Group

SEKm	Q1 2023	Q1 2022	FY 2022
Opening Balance	52 906	72 391	72 391
Profit/Loss for the Period	2 546	-4 541	-19 519
Total Comprehensive Income for the Period	2 546	-4 541	-19 519
Transactions with Shareholders			
Effect of Employee Share Saving Programmes	8	9	34
Closing Balance for the Period	55 460	67 859	52 906

# NOTES FOR THE GROUP

#### **Note 1 Accounting Principles**

The consolidated financial statements are prepared in accordance with the International Financial Reporting Standards (IFRS), as adopted by the EU. This report was prepared in accordance with the Annual Accounts Act and IAS 34, Interim Financial Reporting. The Parent Company has prepared its interim report according to the Swedish Annual Accounts Act chapter 9, Interim report. Information in accordance with IAS 34, Interim Financial Reporting is provided in the notes as well as in other places in the interim report.

The accounting principles are the same as described in the 2022 Annual Report.

#### **Note 2 Risk Management**

Kinnevik's management of financial risks is centralized within Kinnevik's finance function and is conducted based on a Finance Policy established by the Board of Directors. The policy is reviewed continuously by the finance function and updated when appropriate in discussion with the Audit & Sustainability Committee and as approved by the Board of Directors. Kinnevik has a model for risk management that aims to identify, control and reduce risks. The output of the model is reported to Audit & Sustainability Committee and Board of Directors on a regular basis. Kinnevik is mainly exposed to financial risks in respect of:

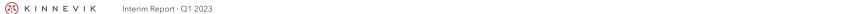
- Valuation risk, in relation to negative changes in the value of the portfolio
- · Liquidity and financing risk, in relation to increased cost of financing, and difficulties in refinancing maturing loans and facilities, ultimately leading to payment obligations not being met
- Foreign exchange rate risk, in relation to transaction and translation currency exposure
- Interest rate risk, having an adverse impact on financing costs

For a more detailed description of Kinnevik's risks and uncertainties, as well as risk management, refer to Note 17 for the Group in the 2022 Annual Report.

#### **Note 3 Related Party Transactions**

Related party transactions for the period are of the same character as the transactions described in the 2022 Annual Report.

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# Note 4 Financial Assets Accounted at Fair Value Through Profit & Loss

#### **OUR FRAMEWORK AND PRINCIPLES**

In assessing the fair value of our unlisted investments, we adhere to IFRS 13 and the International Private Equity and Venture Capital Valuation Guidelines. Valuation methods primarily center around revenue, GMV, and profit multiples, with due consideration to differences in size, growth, profitability and cost of equity capital. We also consider the strength of a company's financial position, cash runway, and its funding environment. Valuations in recent transactions are not applied as a valuation method, but typically provides important points of reference. When applicable, consideration is taken to preferential rights such as liquidation preferences to proceeds in a sale or listing of a business.

The valuation process is led by Kinnevik's CFO, independently from the investment team. Accuracy and reliability of financial information is ensured through continuous contacts with investee management teams and regular reviews of their financial and operational reporting. The valuations are approved by the CEO after which a proposal is presented and discussed with the Audit & Sustainability Committee and Kinnevik's external auditors. After their scrutiny and potential adjustments, the valuations are approved by the Audit & Sustainability Committee and included in Kinnevik's financial reports.

When establishing the fair value of other financial instruments, methods assumed to provide the best estimation of fair value are used. For assets and liabilities maturing within one year, a nominal value adjusted for interest payments is assumed to provide a good approximation of fair value.

Information in this note is provided per class of financial instruments that are valued at fair value in the balance sheet, distributed per the below:

**Level 1**: Fair value established based on listed prices in an active market for the same instrument.

**Level 2**: Fair value established based on valuation techniques with observable market data, either directly (as a price) or indirectly (derived from a price) and not included in Level 1.

**Level 3**: Fair value established using valuation techniques, with significant input from data that is not observable in the market.

Largest Unlisted Investments	Ownership	% Weight of Unlisted Assets	Fair Value SEKm	Change, Q/Q	Change, YTD	Change, Y/Y
Cityblock	8%	10%	3 098	+11%	+11%	(8)%
VillageMD	2%	17%	5 112	+11%	+11%	+20%
Spring Health	7%	6%	1 792	+15%	+15%	+23%
Oda	27%	3%	772	(20)%	(20)%	(65)%
Instabee	13%	5%	1 484	(15)%	(15)%	+4%
Jobandtalent	5%	4%	1 138	+1%	+1%	+9%
Cedar	8%	6%	1 690	+2%	+2%	(26)%
Pleo	14%	11%	3 309	(1)%	(1)%	(38)%
TravelPerk	15%	7%	1 965	+0%	+0%	+11%
Betterment	13%	5%	1 431	(0)%	(0)%	+3%
Monese	21%	2%	583	(30)%	(30)%	+12%
Value-Based Care		30%	8 832	+10%	+10%	+8%
Virtual Care		8%	2 523	+13%	+13%	+18%
Platforms & Marketplaces		18%	5 357	(10)%	(10)%	(26)%
Software		28%	8 318	(0)%	(0)%	(22)%
Consumer Finance		8%	2 303	(10)%	(10)%	(18)%
Early Bets & New Themes		9%	2 583	+4%	+4%	(13)%
Total Unlisted Portfolio		100%	29 916	+1%	+1%	(12)%

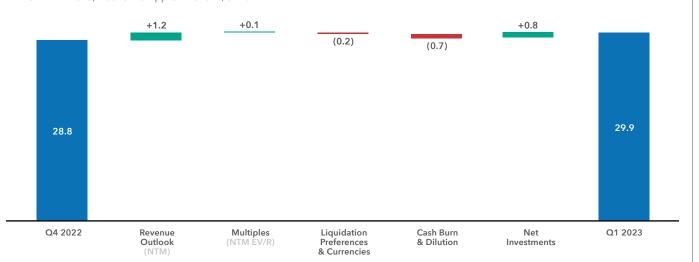
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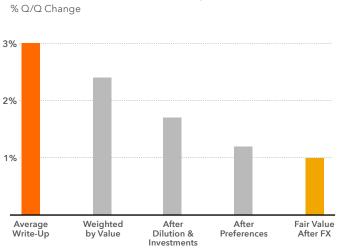
Change Q/Q	Fair Value	Equity Value	Investee Average EV/NTM R	Peer Average EV/NTM R
Value-Based Care	+10%	+11%	+5%	+35%
Virtual Care	+13%	+25%	+9%	+11%
Platforms & Marketplaces	(10)%	(12)%	+1%	+3%
• Software	(0)%	(1)%	(7)%	+12%
Consumer Finance	(10)%	(6)%	+6%	+4%
• Early Bets & New Themes	+4%	+6%	-	-
Total Unlisted Portfolio	+1%	+2%	+1%	+16%



#### Value Drivers in the Unlisted Portfolio

Q4 2022 - Q1 2023, Illustrative Approximations, SEKbn





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Valuation Reassessments to NAV Impact

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#### A VOLATILE YET STABLE START TO 2023

Comparing levels at the end of Q1 2023 to the end of 2022, public equity markets seem to have been stable and positive. Thereinbetween, however, volatility remained high with continued market jitters to macroeconomic indicators and fears of instability in the banking system. Broader market indices appreciated by 15-20 percent, largely driven by the large tech giants. The weighted-average share price increase in our unlisted portfolio's peer universe was just over 10 percent when excluding buyouts, compared to a 2 percent weighted-average write-up of our underlying valuations.

We saw positive movements in our value-based care benchmarks, noting however that the number of comparable businesses is shrinking drastically through buyouts, and stable movements in our software and virtual care benchmarks. On average, the weighted-average peer multiple expanded by 16 percent (less than 10 percent when excluding buyouts), compared to 1 percent multiple expansion in our unlisted portfolio.

We revised our expectations on 2023 quite materially in the last quarter, with our investees deprioritizing growth in favor of longer cash runways and financial strength. In the first quarter, our 2023 revenue estimates have been revised downwards in low single-digit percentages, driven by our more consumer-facing businesses expecting a further weakening of consumer spending. In our B2B businesses, the outlook remained stable. In aggregate, the NTM revenue outlook for Q2 2023 through Q1 2024 is 5-6 percent higher than last quarter's outlook for the 2023 full-year (or around 10 percent higher in our B2B businesses).

The effect of liquidation preferences remains pronounced in our unlisted portfolio. In the quarter, the aggregate fair value impact amounted to SEK 2.9bn, down 0.2bn in the quarter. This aggregate impact corresponds to 10 percent of the fair value of our unlisted portfolio. 75 percent of this difference relate to five specific investments representing SEK 4.2bn in value where our underlying valuation needs to double on average before our investments will accrue an on-paper return.

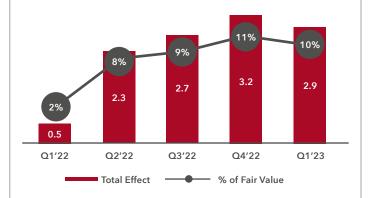
Developments in the currencies most important to our unlisted investments were stable relative to the quarterly movements observed since early 2020. The largest movement was that of the Norwegian krona, which depreciated by 6 percent against its Swedish equivalent, affecting

the fair value of our Oda investment materially. In aggregate, currencies had an immaterial impact on our fair values in the quarter.

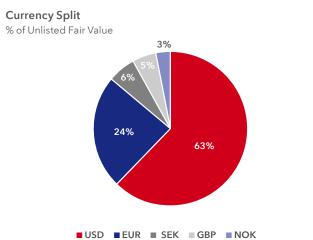
We saw six funding rounds in our portfolio during the guarter, three that were led by existing investors and three that were led by new investors. These funding rounds occured in Parsley Health, Spring Health and Lunar, and in our smaller investments Agreena, Raisin and Superb. We participated in all funding rounds except the round concluded at Raisin, and led the funding round in Spring Health. All funding rounds were completed at valuations around or above our assessed underlying valuations in the previous quarter, with a headline valuation difference of almost 50 percent on average (more than 75 percent when excluding the Kinnevik-led round in Spring Health). Our fair values of these six investments are on average 10 percent below the valuations at which these funding rounds were concluded. These data points are solid indications of our intention to take a cautious approach to fair value assessments, as well as of our perceived abscense of a "public-private market lag" so far as it relates to the accuracy of our net asset value statement in relation to where transactions are clearing in private markets.

#### **Effect of Liquidation Preferences**

Q1 2022 - Q1 2023, SEKbn and % of Unlisted Fair Value



# Development of Key Currencies Against the SEK, Q/Q and LTM +11.3% +8.6% +4.5% +1.3% +2.3% (6.4)% (7.1)% Q/Q LTM ■ USD ■ EUR ■ GBP ■ NOK



#### **VALUE-BASED CARE**

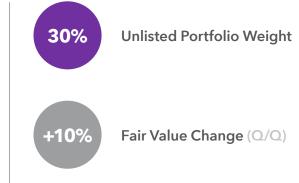
Value-Based Care consists of care delivery companies that take risk and reward on patient health outcomes. This stands in contrast to care delivery businesses that charge patients and payers on a fee-for-service basis. Value-based care enjoys strong secular tailwinds, and companies employing this business model has therefore historically been valued at a significant premium to fee-for-service businesses.

During the last two quarters, our investments' most comparable public peers One Medical (ONEM), Signify (SGFY), and Oak Street Health (OSH), have all been subject to takeover offers. This causes a challenge in triangulating appropriate valuation levels for our businesses. We mitigate some of this through two measures. Firstly, we reference more traditional healthcare businesses such as United Health (UNH) and Humana (HUM) in our calibrations. Secondly, we expand our valuation multiples more cautiously than what we have observed in the limited number of public value-based care businesses in the quarter. In order to relate our value-based care investments to more traditional healthcare businesses, we increasingly focus on capital efficiency metrics (revenue growth plus EBITDA margins) when calibrating our valuation multiples (as depicted in the scatter chart on the right-hand side). For Transcarent, a business with structurally higher gross margins, we benchmark our valuation against higher-margin healthcare technology businesses.

Cityblock grew considerably faster than its public peers in 2022, and is now focused on improving margins by consolidating its footprint where its care model is proving the strongest results. At the same time, Cityblock is expanding into geographies where the population faces health and social challenges that can be alleviated by Cityblock's partnership-driven strategy and high-touch care model. The company is funded to break-even, having raised nearly USD 600m in 2021. Our valuation corresponds to an NTM revenue multiple in line with where One Medical was taken private, and at a discount to where Oak Street ended the guarter.

VillageMD is integrating its acquisition of Summit Health, and is performing in line with plan. The combined company is growing revenues at around 35 percent and is expected to be EBITDA profitable in 2023. We value the business in line with where it raised equity in late 2022 to finance the acquisition of Summit Health, corresponding to an unchanged 10-15 percent premium to the revenue multiple used in valuing Cityblock.

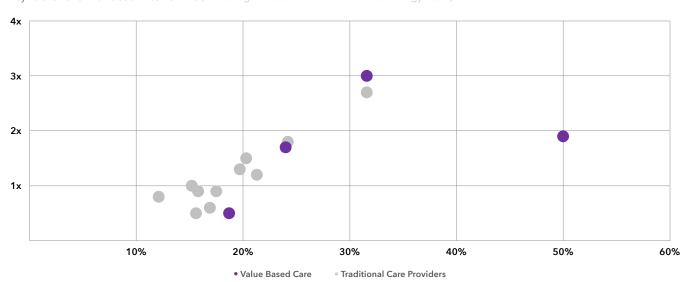
Value-Based Care	Our Investees	Peer Average	Peer Top Quartile	
Revenue Growth (2022)	45%	45%	49%	
Gross Margin (2022)	14%	19%	27%	
EV/NTM R	3.5x	2.5x	3.5x	
EV/NTM R (Q/Q Change)	+5%	+35%	+55%	
Equity Value (Q/Q Change)	+11%	+47%	+74%	



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#### EV/NTM Revenue and Capital Efficiency (Revenue Growth plus EBITDA Margin)

Key Public Benchmarks as at Quarter-End (Excluding Transcarent's Healthcare Technology Peers)



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#### VIRTUAL CARE

Our Virtual Care businesses deliver specialized care services through virtual channels, and leverage technology such as AI to improve the care outcomes for their users. Our previous investee company Livongo pioneered the model, and our current investee companies are disrupting the virtual care incumbents such as Teladoc (TDOC) and Amwell (AMWL). Our businesses are selling to employers and insurers and have a high share of recurring revenues, but as healthcare companies they require higher costs for servicing the end-user of their products than business software may do. The appropriate public market benchmark for valuing our virtual care businesses is therefore high-growth SaaS businesses and healthcare technology businesses that share our investments' structurally lower gross margins in the 50-60 percent area.

In the first quarter, we led a USD 71m funding round in **Spring Health** with a 40m investment at a 2.5bn post-money valuation. The balance of the round was funded by other existing investors, and we also invested an additional USD 10m into secondary equity. Raising capital from existing investors allowed Spring Health to remain focused on continuing to deliver on expectations rather than on catering to an unacquainted investor's diligence requests, and allowed us to accrete ownership in one of our strongest-performing businesses in our portfolio at a balanced valuation. The fair value of our aggregate investment largely corresponds to the valuation that the company was ascribed in the funding round. Spring Health has grown its revenues since our late 2021 investment by more than 4x on an NTM basis and 7x on an LTM basis. Meanwhile, during the same period our NTM revenue multiple has contracted by almost 70 percent. Through the recent funding round, we believe the business is funded to break-even and on track to reach cash flow profitability in 2024.

One of our more early-stage virtual care businesses **Parsley Health** also raised new capital in the quarter in a funding round led by 7wireVentures - a US healthcare investment firm founded by the founders of Livongo. We participated in the round with a USD 10m investment, and our assessed fair value is at a slight discount to the valuation that the funding round was concluded at.

Virtual Care	Our Investees	Peer Average	Peer Top Quartile	
Revenue Growth (2022)	221%	26%	23%	
Gross Margin (2022)	48%	63%	82%	
EV/NTM R	9.6x	6.0x	10.6x	
EV/NTM R (Q/Q Change)	+9%	+11%	+3%	
Equity Value (Q/Q Change)	+25%	+20%	+5%	

Note: "Peer Top Quartile" data points are the average metrics of the top quartile peers in terms of revenue multiple

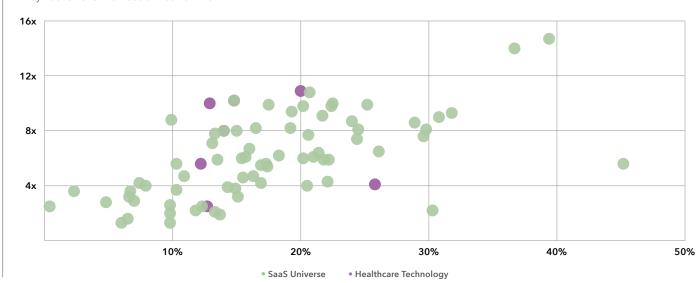




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#### EV/NTM Revenue and Revenue Growth

Key Public Benchmarks as at Quarter-End



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#### **PLATFORMS & MARKETPLACES**

Our Platform & Marketplaces businesses span online grocer businesses such as Mathem and Oda with gross margins in the 30s, to pure marketplaces like Jobandtalent and Omio with gross margins in the 60-70s. Considering not only the difference in financial profile, but also the underlying differences in our businesses' end markets, we benchmark each of our Platform & Marketplaces investments against more bespoke sets of public market peers. All our Platform & Marketplaces investments, however, share a larger exposure - direct or indirect - to consumer-facing e-commerce. This is a particular challenge in the current macroeconomic environment.

Instabee - the combination of Budbee and Instabox - grew pro forma revenues by more than 50 percent in 2022. Growth is expected to be lower in 2023, with a weaker e-commerce market and the company focusing on integration and unleashing EBITDA profitability. We have revised our expectations on near-term growth incrementally from the previous quarter, which is what drives the not immaterial write-down in this quarter. As the company eventually refocuses on market expansion, potentially underpinned by cyclical tailwinds, growth rates are expected to increase. We benchmark our valuation of Instabee against a diverse peer set encompassing businesses such as last-mile logistics operator InPost (INPST.AS), food delivery marketplace DoorDash (DASH) and e-Commerce enabler Shopify (SHOP).

At **Oda**, the NTM revenue multiple of key e-commerce peers such as Boozt (BOOZT.ST), HelloFresh (HFG.DE) and Zalando (ZAL.DE) expanded in low single-digit percentages, and the multiple we apply in valuing Oda expanded at a similar magnitude. Ongoing price competition in Norwegian grocery retail and a considerable depreciation of the Norwegian krona more than offset this slight multiple expansion, causing a write-down in the quarter.

The valuation of **Jobandtalent** is benchmarked primarily against human capital-focused businesses such as Fiverr (FVRR) and Upwork (UPWK), as well as marketplaces such as Airbnb (ABNB) and Uber (UBER), which saw multiple expansion of around 10-15 percent on average in the quarter. Our underlying valuation change is muted by liquidation preferences that causes an unchanged fair value in euro terms.

Platforms & Marketplaces	Our Investees	Peer Average	Peer Top Quartile
Revenue Growth (2022)	86%	25%	32%
Gross Margin (2022)	41%	52%	59%
EV/NTM R	3.3x	2.5x	4.7x
EV/NTM R (Q/Q Change)	+1%	+3%	+13%
Equity Value (Q/Q Change)	(12)%	+9%	+19%



**Unlisted Portfolio Weight** 

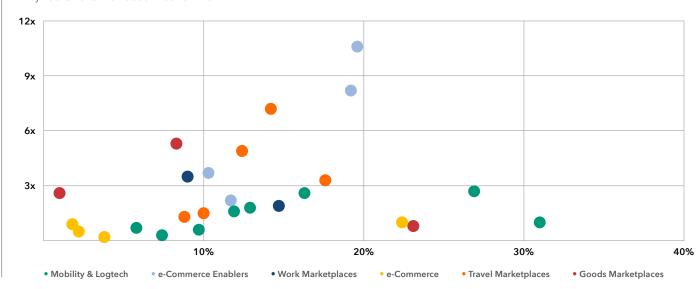


Fair Value Change (Q/Q)

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#### EV/NTM Revenue and Revenue Growth

Key Public Benchmarks as at Quarter-End



#### **SOFTWARE**

Our Software businesses are typically benchmarked against broad SaaS benchmarks, with a particular focus on high-growth SaaS businesses such as Snowflake (SNOW) and Datadog (DDOG), more transactional software businesses like Shopify (SHOP), and -for Cedar - more healthcare focused businesses like Veeva Systems (VEEV) and Doximity (DOCS). Growth remains a key driver of multiple levels, and our software businesses are valued at or below what is suggested by the correlation between growth and revenue multiples in the broader public market SaaS universe. Our assessed valuation multiples are also adjusted in consideration of differences in gross margins (and thereby also long-term profitability potential), financial strength (length of runway), and the percentage share of recurring revenues (versus more transaction-based revenue).

At the end of 2022, **Cedar** was engaging with 22 million patients on an annualized basis, representing a 120 percent increase since the beginning of 2021 (and an indicator of even higher revenue growth during the same period). In late 2022, the company raised additional capital from a strategic investor at the same valuation the company raised funds at in early 2021. Our valuation is at a 40 percent discount to the implied valuation of this investment, considering its small scale. In the quarter, we have raised our forward-looking expectations on Cedar's financial performance on the back of strong traction during late 2022 and early 2023.

**Pleo** launched its offering in 8 new countries during 2022, added more than 12,000 new clients, and doubled its revenues. During the year, the company also recalibrated its organization to improve its profitability and prolong its cash runway. 2023 has started strong, with above-plan growth in recurring subscription revenues and a stabilizing client spend after a tumultuous 2022.

**TravelPerk** closed 2022 with revenue growth of 13x compared to 2019, and with more than USD 100m in Annual Recurring Revenue. Growth last year was explosive, benefiting from a sharp rebound in travel and continued strong acquisition of new clients. In 2023, the company naturally faces significantly tougher year-on-year comparable figures, but is still expected to grow at a significantly higher pace than its public market benchmarks.

Our Investees	Peer Average	Peer Top Quartile
142%	27%	33%
55%	74%	78%
13.1x	6.3x	10.0x
(7)%	+12%	+4%
(1)%	+20%	+23%
	142% 55% 13.1x (7)%	Investees         Average           142%         27%           55%         74%           13.1x         6.3x           (7)%         +12%

Note: "Peer Top Quartile" data points are the average metrics of the top quartile peers in terms of revenue multiple



**Unlisted Portfolio Weight** 

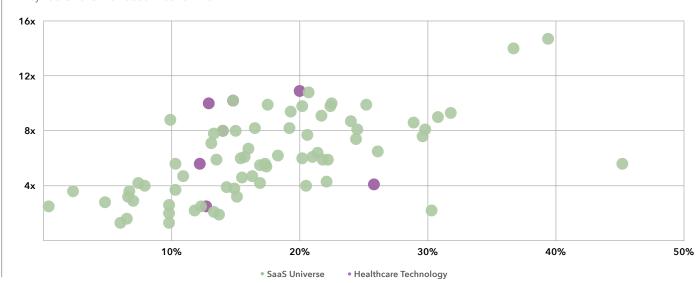


Fair Value Change (Q/Q)

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#### EV/NTM Revenue and Revenue Growth

Key Public Benchmarks as at Quarter-End



KINNEVIK

#### **CONSUMER FINANCE**

Our Consumer Finance businesses are benchmarked against different but in part overlapping public market benchmarks, reflecting their differences and similarities in business models.

**Betterment** is primarily benchmarked against digital wealth managers such as Avanza (AZA.ST) and Nordnet (SAVE.ST), as well as the broader public SaaS company universe considering the recurring revenue characteristics of its fee-based AUM model. AUM was almost flat in 2022, despite the Nasdaq being down more than 30 percent and the S&P 500 being down almost 20 percent. Facing this considerable headwind, Betterment still grew revenues in double digit percentages in 2022 through an improved customer offering and a more diversified business model than historically has been the case. Growth is expected to pick up materially in 2023, but remains sensitive to movements in the broader stock market.

Lunar is benchmarked against a mix of the aforementioned digital wealth managers, and consumer subscription businesses such as Netflix (NFLX) and Match Group (MTCH) considering the similarities in business model (albeit with very different offerings and underlying consumer markets). In 2022, the company grew its customer base by more than 25 percent. During the first quarter, Lunar raised EUR 35m in new financing from existing investors. Kinnevik participated with slightly less than our pro rata share of the round, and our fair value is more than 40 percent below the valuation implied by this funding round.

Monese is benchmarked against similar peer groups as Lunar, but with references drawn to software licensing businesses such as Cisco (CSCO) and Oracle (ORCL) with respect to its B2B revenue streams. In this quarter, we are writing down our Monese investment by a magnitude that sets our valuation back to the levels prevailing during the first half of 2022, reflecting higher than expected investment in its B2B offering. The continued relative growth of the company's B2B offering also warrants a slightly increased multiple considering the more attractive margin structure of this business line relative to the consumer offering.

Our Investees	Peer Average	Peer Top Quartile
25%	2%	(2)%
47%	66%	74%
5.5x	6.0x	9.1x
+6%	+4%	+7%
(6)%	1%	+9%
	25% 47% 5.5x +6%	Investees         Average           25%         2%           47%         66%           5.5x         6.0x           +6%         +4%

Note: "Peer Top Quartile" data points are the average metrics of the top quartile peers in terms of revenue multiple

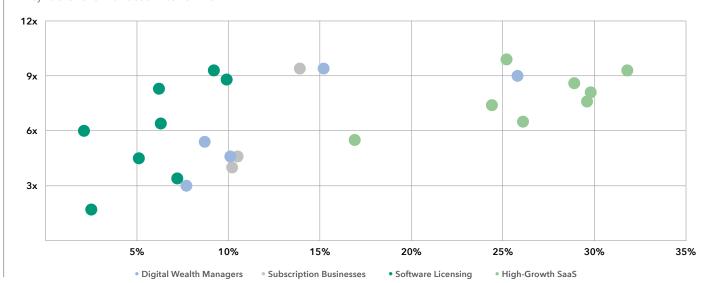




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#### EV/NTM Revenue and Revenue Growth

Key Public Benchmarks as at Quarter-End



Portfolio Overview

Intro

	Q1 2023	Q1 2022	FY 2022
Babylon	- 84	- 908	- 2 862
Global Fashion Group	- 146	- 2 209	- 2 607
Recursion	- 85	-	- 229
Teladoc	113	- 688	- 2 255
Tele2	2 436	2 495	- 6 460
Total Listed Holdings	2 234	- 1 310	- 14 414
Betterment	- 7	- 191	- 148
Cedar	28	- 241	- 863
Cityblock	311	- 672	- 1 249
HungryPanda	10	- 62	- 131
Instabee	- 252	-	312
Jobandtalent	15	7	83
Lunar	- 2	63	- 544
Mathem	- 128	- 555	- 1 218
Mews	6	-	9
Monese	- 249	- 15	298
Oda	- 192	- 105	- 1 355
Omio	- 3	- 11	277
Omnipresent	9	- 9	- 1
Parsley Health	71	6	- 41
Pleo	- 43	- 551	- 2 532
Quit Genius	- 2	8	30
Spring Health	227	27	137

	Q1	Q1	FY
	2023	2022	2022
Sure	- 3	13	68
Transcarent	- 3	14	79
TravelPerk	1	49	242
VillageMD	506	- 385	- 52
Vivino	- 61	15	77
Early Bets & New Themes	93	- 203	- 694
Emerging Markets & Other	- 1	- 413	- 1 031
Total Unlisted Holdings	332	- 3 212	- 8 247
Other Contractual Rights	- 7	- 67	- 195
Total	2 559	- 4 589	- 22 856
whereof unrealized gains/losses for assets in Level 3	325	- 3 278	- 8 442

Change in unrealized gains or losses for assets in Level 3 for the period are recognised in the Income Statement as change in fair value of financial assets.

#### SENSITIVITY ANALYSIS AGAINST MULTIPLES

Fair Value (SEKm) Change in Multiple	-20%	-10%	Actual	+10%	+20%
VillageMD	4 008	4 560	5 112	5 663	6 215
Pleo	2 675	2 992	3 309	3 626	3 943
Cityblock	2 496	2 799	3 098	3 397	3 696
Total	9 179	10 351	11 519	12 686	13 854
Effect	- 2 340	- 1 168	-	1 167	2 335

In addition to sensitivities of our three largest unlisted businesses above, for all companies valued using multiples, an increase in the multiple by 10 percent would have increased the assessed fair value by SEK 2,191m. Similarly, a decrease in multiple by 10 percent would have decreased the assessed fair value by SEK 2,120m.

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#### FAIR VALUE OF FINANCIAL ASSETS (SEKM)

	Class A shares	Class B shares	Capital/ Votes %	31 Mar 2023	31 Mar 2022	31 Dec 2022
Babylon	4 617 340	-	18.6/18.6	240	1 992	324
Global Fashion Group	79 093 454		35.4/35.4	859	1 403	1 005
Recursion	7 653 061		4.0/4.0	529		614
Teladoc	-	-	-	_	2 474	907
Tele2	20 733 965	116 879 154	19.9/36.3	14 188	26 735	11 752
Total Listed Holdings				15 817	32 604	14 603
Betterment			13/13	1 431	1 395	1 438
Cedar			8/8	1 690	2 284	1 662
Cityblock			8/8	3 098	3 364	2 787
HungryPanda			11/11	452	511	442
Instabee			13/13	1 484	1 309	1 736
Jobandtalent			5/5	1 138	1 047	1 123
Lunar			6/6	289	800	268
Mathem			31/31	252	699	379
Mews			5/5	451	-	445
Monese			21/21	583	519	832
Oda			27/27	772	1 499	940
Omio			7/7	733	417	736
Omnipresent			6/6	385	368	376

	Class A shares	Class AB shares	Capital/ Votes %	31 Mar 2023	31 Mar 2022	31 Dec 2022
Parsley Health			15/15	342	214	167
Pleo			14/14	3 309	5 333	3 352
Quit Genius			15/15	389	280	391
Spring Health			7/7	1 792	932	1 042
Sure			9/9	518	466	521
Transcarent			3/3	622	559	625
TravelPerk			15/15	1 965	1 717	1 964
VillageMD			2/2	5 112	4 273	4 606
Vivino			11/11	526	525	587
Early Bets & New Themes				2 583	1 733	2 351
Emerging Markets & Other				-	606	-
Total Unlisted Holdings				29 916	30 850	28 770
Other Contractual Rights				4	140	12
Total				45 737	63 595	43 385

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#### INVESTMENTS IN FINANCIAL ASSETS (SEKM)

	Q1 2023	Q1 2022	FY 2022
Babylon	-	-	286
Recursion	-		843
Total Listed Assets	-	-	1 130
Instabee	-	-	115
Lunar	23	211	286
Mathem	1	-	343
Mews	-	-	436
Oda	24	_	691
Omio	-	1	32
Omnipresent	-	377	377
Parsley Health	104	-	-
Quit Genius	-	-	89
Spring Health	523	-	-
Transcarent	-	546	546
TravelPerk	-		54
Early Bets & New Themes	139	522	1 631
Emerging Markets & Other	1	1	12
Total Unlisted Holdings	814	1 658	4 612
Total	814	1 658	5 742

Q1 2022	FY 2022
32 641	32 641
1 658	4 612
- 29	- 29
-	_
- 3 278	- 8 442
30 990	28 782
29 920	2,720 007,0
	32 641 1 658 - 29 - - 3 278

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Intro

SEKm	Q1 2023	Q1 2022	FY 2022
Tele2	-	-	3 538
Total Dividends Received	-	-	3 538
of which Ordinary Cash Dividends			1 099

#### **Note 6 Interest Bearing Assets and Liabilities**

The net interest bearing assets amounted to SEK 10,819m and Kinnevik was in a net cash position of SEK 10,506m as at 31 March 2023. Kinnevik's total credit facilities (including issued bonds) amounted to SEK 8,630m as at 31 March 2023 whereof SEK 5,000m related to unutilised revolving credit facilities and SEK 3,500m related to bonds with maturity in 2-5 years.

The Group's available liquidity, including short term investments and available unutilized credit facilities, totalled SEK 19,372m (13,571) as at 31 March 2023.

SEKm	31 Mar 2023	31 Mar 2022	31 Dec 2022
Interest Bearing Assets			
Loans to Investee Companies	205	200	225
Short-term Investments	10 804	7 751	10 738
Cash and Cash Equivalents	3 184	690	3 110
Interest Rate Swaps Revaluation	254	154	286
Other Interest Bearing Assets	129	145	129
Total	14 576	8 940	14 488
Interest Bearing Long Term Liabilitie	s		
Corporate Bonds	3 500	3 500	3 500
Accrued Borrowing Cost	-11	-15	-12
Other Interest Bearing Liabilities	21	27	21
Total	3 510	3 512	3 509
Interest Bearing Short Term Liabilitie	ac.		
-	-	-	
Total	0	0	0
Total Interest Bearing Liabilities	3 510	3 512	3 509
Net Interest Bearing Assets/(Liabilities)	11 066	5 428	10 979
3	11 066	5 428	10 979 -259
Assets/(Liabilities)  Net Unpaid Divestments and Di-			

Kinnevik currently has no bank loans outstanding, and its bank facilities when drawn carry variable interest rates. Debt capital market financing typically consist of commercial paper and senior unsecured bonds. Commercial paper may be issued with a maximum tenor of 12 months under Kinnevik's SEK 5bn commercial paper program, and senior unsecured bonds may be issued with a minimum tenor of 12 months under Kinnevik's SEK 6bn medium term note program.

In order to hedge interest rate risks, Kinnevik has entered into a number of interest rate swap agreements whereby it pays a fixed annual interest rate also on bonds with a floating rate coupon. The derivatives had a positive market value of SEK 254m at the end of the guarter and are marked to market based on discounted cash flows with observable market data. The derivatives are covered by ISDA agreement.

As at 31 March 2023, the average interest rate for outstanding senior unsecured bonds amounted to 1.3 percent and the weighted average remaining tenor for all Kinnevik's credit facilities amounted to 2.0 years. The carrying amount of the liabilities is a reasonable approximation of fair value as they bear variable interest rates.

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# PARENT COMPANY FINANCIAL STATEMENTS

#### **Condensed Parent Company Income Statement**

SEKm	Q1 2023	Q1 2022	FY 2022
Administration Costs	-63	-54	-331
Other Operating Income	0	0	5
Operating Profit/Loss	-63	-54	-326
Profit/Loss from Financial Assets, Associated Companies and Other	0	29	-2 083
Profit From Financial Assets, Subsidiaries	2 436	42	-14 492
Financial Net	65	99	217
Profit/Loss after Financial Items	2 438	116	-16 684
Group Contribution			26
Profit/Loss Before Tax	2 438	116	-16 658
Taxes	<u> </u>		
Net Profit/Loss for the Period	2 438	116	-16 658
Total Comprehensive Income for the Period	2 438	116	-16 658

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#### **Condensed Parent Company Balance Sheet**

SEKm	31 Mar 2023	31 Mar 2022	31 Dec 2022
ASSETS			
Tangible Fixed Assets			
Equipment	3	4	4
Shares and Participation in Group Companies	35 333	86 650	32 748
Shares and Participation in Associated Companies and Other Companies	4 449	6 561	4 449
Receiviables from Group Companies	6 157	27 576	6 154
Other Long-Term Receivables	130	145	129
Total Fixed Assets	46 072	120 936	43 484
Current assets			
Short Term Receivables	271	167	331
Other Prepaid Expenses	31	9	11
Short Term Investments	10 804	7 751	10 738
Cash and Cash Equivalents	2 747	92	2 961
Total Current Assets	13 853	8 019	14 041
TOTAL ASSETS	59 925	128 955	57 525

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#### **Condensed Parent Company Balance Sheet**

SEKm	31 Mar 2023	31 Mar 2022	31 Dec 2022
SHAREHOLDERS' EQUITY AND LIABILITIES			
Shareholders´ Equity			
Restricted Equity	6 896	6 896	6 896
Unrestricted Equity	49 309	63 611	46 862
Total Shareholders´ Equity	56 205	70 507	53 758
Provisions			
Provisions for Pensions and Other	16	19	16
Total Provisions	16	19	16
Long-Term Liabilities			
External Interest-Bearing Loans	3 489	3 485	3 487
Total Long-Term Liabilities	3 489	3 485	3 487
Short-Term Liabilities			
Liabilities to Group Companies	182	54 905	185
Other Liabilities	33	39	79
Total Short-Term Liabilities	215	54 944	264
TOTAL SHAREHOLDERS' EQUIITY AND LIABILITIES	59 925	128 955	57 525

The Parent Company's liquidity, including short-term investments and unutilised credit facilities, totalled SEK 18,935m (12,973) per 31 March 2023. The Parent Company's interest bearing external liabilities amounted to SEK 3,489m (3,485m) on the same date. Net investments in tangible fixed assets amounted to SEK 0m (0) during the period.

#### Distribution by Share Class per 31 March 2023

SEKm	Number of Shares	Number of Votes	Par Value (SEK'000)
Class A Shares	33 755 432	337 554 320	3 376
Class B Shares	242 683 725	242 683 725	24 268
Class G Shares LTIP 2018	297 258	297 258	30
Class G Shares LTIP 2019	379 312	379 312	38
Class C-D Shares LTIP 2020	992 337	992 337	99
Class C-D Shares LTIP 2021	833 600	833 600	83
Class C-D Shares LTIP 2022	1 134 510	1 134 510	113
Total Outstanding Shares	280 076 174	583 875 062	28 008
Class B Shares in Own Custody	133	133	0
Class C-D Shares LTIP 2022 in Own Custody	77 940	77 940	8
Registered Number of Shares	280 154 247	583 953 135	28 015

The distribution of shares and votes are unchanged since year end 2022.

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# DEFINITIONS AND ALTERNATIVE PERFORMANCE MEASURES

Kinnevik applies the Esma Guidelines on Alternative Performance Measures (APM). An APM is a financial measure of historical or future financial performance, financial position, or cash flows, other than a financial measure defined or specified in the applicable financial reporting framework. For Kinnevik's consolidated accounts, this typically means IFRS.

APMs are disclosed when they complement performance measures defined by IFRS. The basis for disclosed APMs are that they are used by management to evaluate the financial performance and in so believed to give analysts and other stakeholders valuable information. Definitions of all APMs used are found below and reconciliations can be found on Kinnevik's corporate website www.kinnevik.com.

#### AVERAGE REMAINING DURATION

The value weighted average number of years until maturity for all credit facilities including outstanding bonds

#### DEBT/EQUITY RATIO

Interest-bearing liabilities including interest-bearing provisions divided by shareholders' equity

#### DIVESTMENTS

All divestments in fixed listed and unlisted financial assets

#### **EQUITY RATIO**

Shareholders' equity as a percentage of total assets

#### GROSS CASH

Short-term investments, cash and cash equivalents and other interest-bearing receivables

#### **GROSS DEBT**

Interest-bearing liabilities including unpaid investments/divestments

#### INTERNAL RATE OF RETURN, IRR

The annual rate of return calculated in quarterly intervals on a SEK basis that renders a zero net present value of (i) fair values at the beginning and end of the respective measurement period, (ii) investments and divestments, and (iii) cash dividends and dividends in kind

#### INVESTMENTS

All investments in fixed listed and unlisted financial assets, including loans to portfolio companies

#### KINNEVIK MARKET CAPITALIZATION

Market value of all outstanding shares in Kinnevik at the end of the period

#### NET ASSET VALUE, NAV

Net value of all assets on the balance sheet, equal to the shareholders' equity

#### NET ASSET VALUE CHANGE

Change in net asset value without adjustment for dividend paid or other transactions with shareholders

#### NET ASSET VALUE PER SHARE, SEK

Total net asset value attributable to each share based on the number of shares outstanding at the end of the period

#### NET CASH/(NET DEBT)

Gross cash less gross debt

#### NET CASH/(NET DEBT) INCLUDING NET LOANS TO INVESTEE **COMPANIES**

Gross cash and net outstanding receivables relating to portfolio companies less gross debt

#### NET CASH TO PORTFOLIO VALUE/(LEVERAGE)

Net cash/(debt), excluding net loans to investee companies, as percentage of portfolio value

#### NET INVESTMENTS/(DIVESTMENTS)

The net of all investments and divestments in fixed listed and unlisted financial assets

#### NET PROFIT/(LOSS) PER SHARE BEFORE AND AFTER DILUTION, SEK

Net profit/(loss) for the period attributable to each share based on the average number of shares outstanding during the period before and after dilution

#### PORTFOLIO VALUE

Total book value of fixed financial assets held at fair value through profit or loss

#### TOTAL SHAREHOLDER RETURN, TSR

Annualized total return of the Kinnevik B share on the basis of shareholders reinvesting all cash dividends, dividends in kind, and mandatory share redemption proceeds into the Kinnevik B share, before tax, on each respective ex-dividend date. The value of Kinnevik B shares held at the end of the measurement period is divided by the price of the Kinnevik B share at the beginning of the period, and the resulting total return is then recalculated as an annual rate

Note: Net profit/loss per share before and after dilution is also a measurement defined by IFRS

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# OTHER INFORMATION

#### KINNEVIK'S ANNUAL GENERAL MEETING 2023

The Annual General Meeting will be held in Stockholm on 8 May 2023. Further details on how and when to register, inlcuding the notice, is available at kinnevik.com.

#### DATES FOR 2023 FINANCIAL REPORTS

Interim Report for January-June 11 July

Interim Report for January-September 18 October

Stockholm, 20 April 2023

#### Georgi Ganev

Chief Executive Officer

This Interim Report has not been subject to specific review by the Company's auditors.

This information is information that Kinnevik AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out below, at 08.00 CET on 20 April 2023.

For further information, visit www.kinnevik.com or contact:

#### Torun Litzén

Director Investor Relations

Phone +46 (0)70 762 00 50 Email press@kinnevik.com

Kinnevik's ambition is to be Europe's leading listed growth investor. We back the best digital companies for a reimagined everyday and to deliver significant returns. We understand complex and fastchanging consumer behaviours, and have a strong and expanding portfolio in healthcare, software, marketplaces and climate tech. As a long-term investor, we strongly believe that investing in sustainable business models and diverse teams will bring the greatest returns for shareholders. We back our companies at every stage of their journey and invest in Europe, with a focus on the Nordics, and in the US. Kinnevik was founded in 1936 by the Stenbeck, Klingspor and von Horn families. Kinnevik's shares are listed on Nasdag Stockholm's list for large cap companies under the ticker codes KINV A and KINV B.

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For further information visit www.kinnevik.com or contact:

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